

## GRANTS DEVELOPMENT DECISION-MAKING MATRIX

Project and Title:											Decision: <input type="checkbox"/> YES <input type="checkbox"/> NO
PROPOSED PROJECT FACTORS	Weighted Decision Criteria										RATING
	Negative				Neutral			Positive			
	0	1	2	3	4	5	6	7	8	9	
<b>1. FIT WITH COLLEGE MISSION, STRA-TEGIC PLAN, RESEARCH FINDINGS</b>	Does not align with the College mission and plan				Marginally matches the College mission and plan			Helps fulfill the College mission and plan			
<b>2. FIT WITH COLLEGE PRIORITIES</b>	Does not align with College priorities				Marginally reflects College priorities			Addresses College priorities; advances the institution			
<b>3. BACKGROUND</b> (Expertise of College in project area)	Weak in area or totally new area to College				Average experience in this area			Strong experience in this area			
<b>4. PROPOSED COLLEGE PRINCIPAL INVESTIGATORS (or Team Leaders)</b>	Poor in-house leadership				Good in-house leadership			Superb in-house leadership			
<b>5. PROPOSED COLLEGE TEAM MEMBERS</b>	Weak or no identifiable in-house team				Good identifiable in-house team			Superb identifiable in-house team			
<b>6. EXTERNAL TEAM MEMBERS</b> (College's partners and major subcontractors)	Proposed partners dilute/weaken effort				Proposed partners have no major effect			Proposed partners have enhancing effect			
<b>7. FINANCIAL POTENTIAL</b> (Return on investment through increased FTES, etc.)	Poor short term, poor long term, likely to cost College				Questionable long-term, questionable short-term project self-sufficiency			Excellent long term and short term, likely to yield project self-sufficiency or a margin			
<b>9 COLLEGE RESOURCES</b> (Space, personnel, matching funds)	Requires significant investment of College resources				Requires marginal investment of College resources			Requires minimal investment of College resources			
<b>8. ADVANCE INFORMATION ON RFP</b> (Adequate information to respond)	Did not expect RFP, unprepared				Generally up-to-date with RFP, no major negatives			Good favorable information, ready to respond			

<b>10. CAPABILITY TO RESPOND EFFECTIVELY (PROPOSAL DEVELOPMENT AND DOCUMENT PREPARATION)</b>	Do not have staff time to respond adequately	Stresses staff time, but are able to respond adequately	Have staff time to develop highly competitive proposal	
<b>11. CAPABILITY TO RESPOND EFFECTIVELY (PROJECT CONTENT/DISCIPLINE SPECIALISTS)</b>	Do not have content/discipline specialist staff time to respond adequately	Stresses staff time, but are able to respond adequately	Have content/discipline specialist staff time to develop highly competitive proposal	
<b>12. FUNDING AGENCY CONTACT, HISTORY, AND RAPPORT</b>	College is unknown to this agency and staff	College is known to agency and staff	College has well-developed working relationships	
<b>13.. COMPETITIVE ASSESSMENT (Competition and funding probabilities)</b>	Competition is very strong, odds are under 10%	Open competition, odds are 50%	Open competition, odds exceed 50%	
<b>14. OTHER</b>				
<b>Total Score (Sum of scores for each factor evaluated)</b>				