1. **COURSE ID:** BUS. 201    **TITLE:** Business Law    **C-ID:** BUS 125
   **Units:** 3.0 units    **Hours/Semester:** 48.0-54.0 Lecture hours; and 96.0-108.0 Homework hours
   **Method of Grading:** Letter Grade Only
   **Recommended Preparation:**
   Eligibility for ENGL 838 or ENGL 848

2. **COURSE DESIGNATION:**
   Degree Credit
   **Transfer credit:** CSU; UC
   **AA/AS Degree Requirements:**
   CSM - GENERAL EDUCATION REQUIREMENTS: E5d. Career Exploration and Self-Development

3. **COURSE DESCRIPTIONS:**
   **Catalog Description:**
   Introduction to the laws applicable to business institutions and their operations. Topics include sources of law, the legal system and its processes, agencies for enforcement, contracts, crimes, torts, types of business formation, and employment law.

4. **STUDENT LEARNING OUTCOME(S) (SLO'S):**
   Upon successful completion of this course, a student will meet the following outcomes:
   1. Explain and apply general legal principles as they relate to business in the U.S.
   2. Define, describe, and understand the concepts of contract law.
   3. Identify and apply ethical theories to business scenarios.
   4. Demonstrate understanding of various forms of legal ownership including the advantages and disadvantages of each.

5. **SPECIFIC INSTRUCTIONAL OBJECTIVES:**
   Upon successful completion of this course, a student will be able to:
   1. Explain and apply general legal principles as they relate to business in the U.S.
   2. Define, describe, and understand the concepts of contract law.
   3. Identify and apply ethical theories to business scenarios.
   4. Demonstrate understanding of various forms of legal ownership including the advantages and disadvantages of each.

6. **COURSE CONTENT:**
   **Lecture Content:**
   1. Business and the Law
      A. Relationship Among Law, Order, and Justice
      B. Legal Language
      C. Origins of the Law of Business
      D. Legal Systems
   2. Sources of the Law
      A. Constitutions
      B. Statutes, Ordinances, and Administrative Regulations
      C. Common Law and Case Law
      D. Equity
   3. The Legal System and its Processes
      A. The U.S. Constitution, original and amendments
         ● Allocation of Power
      B. Courts and Jurisdiction
         ● Subject Matter Jurisdiction, Jurisdiction over Persons or Property, Conclusive v. Exclusive Jurisdiction
      C. Venue and Choice of Laws
      D. Federal, State, and Specialized Courts
   4. Business Ethics
      A. Ethics and Morality
B. Ethical Theories, including A Synthesis of Ethical Decision Making, the Game Theory of Business, and the Social Contract Theory
C. Multinational Ethics

5. Understanding Contracts
   A. Contract Theory
   B. Definition and Elements of a Contract (Offer, Acceptance, Consideration, Capacity to Contract, Reality of Consent, and Legality)
   C. Contract Writing and Interpretations, including the Statute of Frauds, Judicial Interpretation, and the Parole Evidence Rule
   D. The Rights and Obligations of Third Persons, including Third Party Beneficiary Contracts, Assignments, and the Uniform Commercial Code
   E. Discharge, Breach, and Remedies (Damages or Equitable Relief)
   F. Performance and Remedies

6. Crimes and Business
   A. Objectives of Criminal Law
   B. Crimes v. Torts
   C. Degrees of an Offense (Misdemeanor, Felony, etc.)
   D. Selected Crimes, including Embezzlement, Fraud, Computer Crime, and Racketeer Influenced and Corrupt Organizations Act (RICO) offenses
   E. Corporate Liability for Crimes
   F. Defenses such as Duress, Insanity, Intoxication, and Justification

7. Torts
   A. Objectives and Theories of Tort Law
   B. Intentional Torts from Assault to Defamation to Intentional Interference with Contractual Relations to Misappropriations of Trade Secrets
   C. Negligence and its Elements (Duty, Breach of Duty, etc.)
   D. Strict Liability, Nuisance, and Product Liability

8. International Law
   A. Extraterritoriality: U.S. Laws, International Applications, including Antitrust Law and Employment Law
   B. Free Trade Zones (The European Union, The North American Free Trade Agreement, etc.)
   C. The General Agreement on Tariffs and Trade, World Trade Organization, International Organization for Standardization
   D. Exports and Imports and Dispute Resolution

9. Types of Business Formation
   A. Selecting a Business Form
   B. Sole Proprietorship
   C. Partnerships (Limited, Limited Liability, etc.)
   D. Joint Ventures
   E. Corporations (Forms, establishment, advantages, etc.)

10. Labor and Fair Employment Practices
    A. Federal Labor Statutes
    B. State Labor Law
    C. Fair Employment Practices Laws
    E. Unemployment Compensation and Worker’s Compensation

11. Agency and Property
    A. Agency: Creation and Termination
    B. Agency: Liability for Contracts, Liability for Torts and Crimes
    C. Bailments of Personal Property

    A. Patents
    B. Copyrights
    C. Trademarks
    D. Trade Secrets
    E. Unfair Competition

7. REPRESENTATIVE METHODS OF INSTRUCTION:
   Typical methods of instruction may include:
8. REpresentative Assignments

Representative assignments in this course may include, but are not limited to the following:

Writing Assignments:
- Legal Analysis Assignments:
  - A. Students will read, brief, and analyze legal cases, understand and learn about the legal principle contained in the case, two cases per chapter, two pages in length, on a weekly basis.
  - B. Students will look at fact patterns and attempt to apply a legal principle to solve the problem, no longer than five pages, on a monthly basis.

Reading Assignments:
- A. Course textbook readings, one chapter, 30 to 50 pages weekly.
- B. Articles, blogs, reports, etc., two to three pages weekly.

9. REpresentative Methods of Evaluation

Representative methods of evaluation may include:
- A. Class Participation
- B. Class Work
- C. Exams/Tests
- D. Group Projects
- E. Homework
- F. Papers
- G. Quizzes
- H. Research Projects

10. REpresentative Text(s):

Possible textbooks include:

Other:
- A. Aplia weekly online quizzes

Origination Date: August 2016
Curriculum Committee Approval Date: October 2016
Effective Term: Fall 2017
Course Originator: Anne Figone