

COLLEGE OF SAN MATEO

COURSE OUTLINE

COURSE TITLE Real Estate License Exam Prep DEPT & NUMBER R.E. 880/R.E. 801

1. **CATALOG DESCRIPTION INCLUDING PREREQUISITES**

801 Real Estate License Exam Prep (1.5) *Three lecture hours per week for eight weeks. Prerequisite: completion or concurrent enrollment in R.E. 100 or equivalent.* Designed to prepare students for the California Real Estate License Exam. The course will include the following topics:

- agency
- ethics
- contracts
- ownership
- encumbrances
- taxation
- escrow
- land descriptions

2. **CLASS SCHEDULE DESCRIPTION INCLUDING PREREQUISITES (125 Characters)**

Prepares the student with the fundamental tools for the California Real Estate License Exam. Reviews agency, ethics, legal aspects, contracts, ownership, encumbrances, taxation, escrow and land descriptions.

3. **COURSE OBJECTIVES (Must include objective(s) which involve "critical thinking", Title 5 Plan, p. 20.)**

To prepare students to sit for the California Real Estate License Exam.

4. **RECOMMENDED TEXT MATERIALS**

Text and Practice Exams: REAL ESTATE PRINCIPLES, Thomas E. Felde.

5. **SUPPLIES NEEDED**

N/A

6. **SCOPE OF THE COURSE (Attach topical outline)**

See attached outline.

7. **EVALUATION (Include examinations, skills demonstrations, writing assignment, and other measures of ability to apply critical analysis. Include standards of evaluation where appropriate. Examples to be on file in the Division Office.)**

Practice Exams: 70% and above = CR
 69% or below = N/CR

PREPARED BY: _____ **for SPRING 1994**

CHARLES KRACKELER

College of San Mateo

Course Outline for Real Estate License Prep Course

R.E. 880/801

- I. REAL PROPERTY
- II. OWNERSHIP & TRANSFERS
- III. ENCUMBRANCES, TITLE INSURANCE, & ESCROW
- IV. BUSINESS OPPORTUNITIES & LAND DESCRIPTIONS
- V. FINANCING - PART 1
- VI. FINANCING - PART 2
- VII. REAL ESTATE LAW
- VIII. CONTRACTS
- IX. AGENCY
- X. TAXATION
- XI. PUBLIC CONTROLS
- XII. REAL ESTATE MATH
- XIII. VALUATION AND APPRAISAL
- XIV. REVIEW OF KEY DEFINITIONS AND TERMS