

COLLEGE OF SAN MATEO

COURSE OUTLINE

COURSE TITLE BUSINESS LAW I

DEPT. & NUMBER BUS. 201

1. CATALOG DESCRIPTION INCLUDING PREREQUISITES

201 BUSINESS LAW I (3). Three lecture hours per week. Introduction to the study of business law, including sources, agencies, and enforcement procedures. Emphasizes the ability to understand and review simple contracts and a basic understanding of contract law. Discusses sales warranties and consumer protection legislation.

2. CLASS SCHEDULE DESCRIPTION INCLUDING PREREQUISITES (125 Characters)

BUSINESS LAW I Introduction to the law applicable to business sources, agencies, and procedures for enforcement. Emphasizes contract law.

3. COURSE OBJECTIVES (Must include objective(s) which involve "critical thinking," Title 5 Plan, p. 20.)

To familiarize the students with general legal principles connected with business, to assist students in the analysis of business situations to determine the legal principles involved therein, and to train the student in the application of those legal principles to solve the problems involved.

4. RECOMMENDED TEXT MATERIALS

Mauren, Business Law and student supplement, Harcourt Brace Jovanovich.

5. SUPPLIES NEEDED

Optional per instructor.

6. SCOPE OF THE COURSE (Attach topical outline)

Attached.

7. EVALUATION (Include examinations, skills demonstrations, writing assignment, and other measures of ability to apply critical analysis. Include standards of evaluation where appropriate. Examples to be on file in Division Office.)

Periodic quizzes; midterm and final exams. Objective and subjective tests.

PREPARED BY:

R. Piserchio

BUSINESS ADMINISTRATION 201

A. TITLE: Business Law 201

A three unit semester course as a part of the work requirement for students who plan to major in Business Administration and who plan to enter the University of California or upper division in other colleges including state colleges. Three one hour lectures per week or two 1½ hour lectures per week. There are no prerequisites.

B. AIM: To familiarize the students with the general legal principles connected with business, to assist students in the analysis of business situations to determine the legal principles involved therein, and to train the student in the application of those legal principles to solve the problems involved. The objective is not only to meet the needs of the students who plan to continue their business administration education in higher institutions of learning including the University of California, state colleges, etc., but also to better equip the terminal student for entering the business world upon graduating from the College of San Mateo.

C. SCOPE OF THE COURSE:

The course contains a brief history and background of the law, torts, criminal law, contracts, sales, and agency in depth. As time permits the students are familiarized with Property, Bailments, Purchase and Sale of Real Property, Landlord and Tenant Law, Mortgages and Deeds of Trust, Trusts and Wills. The main core of the entire course is CONTRACTS.

1. General legal rights and remedies.
 - a. Nature and Sources of the law, including common law, civil law, statutory law, administrative law, court law.
 - b. Agencies for enforcing legal rights.
 - c. Procedures to enforce rights.
2. Contracts.
 - a. Nature and kinds.
 - b. The agreement.
 - c. Genuineness of assent.
 - d. Consideration.
 - e. Legality of contracts.
 - f. Capacity of parties.
 - g. Formality.
 - h. Transfer of contractual rights.
 - i. Discharge of contracts and remedies.

3. Sales.
 - a. Nature and legality of sales.
 - b. Formality of sales contracts.
 - c. Transfer of title and risk of loss.
 - d. Conditions and warranties.
 - e. Duties and liabilities.
 - f. Rights and remedies of the parties.
 - g. Conditional sales.

4. Agency.
 - a. Nature and Creation.
 - b. Principal and agent.
 - c. Rights and liabilities of third persons.
 - d. Rights and liabilities of principal and agent.
 - e. Termination of agency.

5. Crimes.
 - a. General business crimes.
 - b. Constitutional safeguards.

5. Torts.
 - a. Intentional.
 - b. Negligence.
 - c. Liability without fault.
 - d. Products and design liability.
 - e. Premises liability.

6. Bailments.
 - a. Creation, kinds, and termination.
 - b. Rights and liabilities.

7. Purchase and sale of real property.
 - a. Sale negotiations.
 - b. Contract of sale.
 - c. Escrow.

8. Wills and Trusts.
 - a. Introduction.
 - b. Types of wills and trusts.
 - c. Administration of trusts and estates.

9. Mortgages and Deeds of Trust.
 - a. Nature.
 - b. Rights of parties.
 - c. Foreclosures.

10. Landlord and Tenant.
 - a. Types and creation.
 - b. Lease agreements.
 - c. Rights and liabilities.

11. Partnership and Corporations.
 - a. Creation and termination.
 - b. Rights and liabilities.

Methods of Instruction:

Lecture, recitation, class discussion.

Text currently is "Business Law" by Purver et al..

E. Evaluation.

Periodic quizzes (unannounced) are given. Regular
midterm and final exams per department schedule.

Some of these tests are subjective, but mainly
the exams are of the objective type.